

FROM LOCAL TO LIMITLESS

GROW YOUR REVENUE
WITHOUT GROWING OVERHEAD



SCHEDULE A CONVERSATION TO LEARN MORE

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READ THIS



THEN CALL

832-698-2203

THE BOTTOM LINE

No fluff. No overhead. Just more business.

ZTERS connects you to a nationwide network of reliable service providers—so you can say yes to more customer requests without adding trucks, staff, or logistics headaches. We quote fast, schedule fast, and handle the backend so you can focus on your core business.

What you get:

- Access to dumpsters, toilets, containers, fencing, and more
- Real-time quoting backed by national pricing data
- A vetted vendor network across all 50 states
- Support from a top-rated service team

You take the order. We do the rest. You get the credit—and the revenue.

Want to know how it works?

See pages 9-10 for our pricing model, vendor network, and training.

Want national and state-by-state data?

Pages 12 and up break down pricing across the U.S.

SAY YES TO MORE

The next time a customer asks for something extra, don't say no—say “I've got you covered.”

You've built a great business. But what happens when your customers ask for services you don't offer or are out of your service area? Instead of sending them elsewhere, let ZTERS help you keep that business in-house. We provide the tools to quote instantly — so you can expand your offerings without extra overhead.

New Revenue Streams Without New Overhead— Offer more services without hiring extra staff or buying new equipment.

Fast & Easy Quotes for Your Customers— We provide a simple quoting tool for you to give real-time estimates on the phone.

We Handle the Backend, You Take the Credit— ZTERS manages logistics, so you can focus on your core business.

Top-Rated Service, Trusted Nationwide— With industry-leading customer satisfaction and a nationwide network, ZTERS ensures your customers receive reliable, hassle-free service every time—backed by our 5-star support team.

Keep Customers in Your Network— Stop sending business elsewhere when customers need more than you offer.

SAY YES TO: _____

PORTABLE TOILETS

STORAGE CONTAINERS

A BIGGER SERVICE AREA

NATIONWIDE COVERAGE

TOP RATED SERVICE

MORE REVENUE

LIMITLESS GROWTH



TEMPORARY SITE SERVICES MANAGEMENT (TSS MANAGEMENT)

Temporary Site Services Management is the coordination, sourcing, and oversight of short-term essential services—such as portable toilets, roll-off dumpsters, temporary fencing, storage containers, and mobile surveillance—on construction sites, event venues, and commercial projects.

At ZTERS, **TSS Management means delivering a streamlined, single-source solution** that connects customers to a nationwide network of vetted service providers. We handle everything from quoting and scheduling to billing and support, so businesses can focus on the work—not the logistics.

Whether you're a contractor managing multiple job sites or a service provider looking to expand your offerings, **ZTERS simplifies the complexity of temporary site services—ensuring reliability, efficiency, and top-rated support at every step.**

HOW ZTERS DETERMINES PRICING

At ZTERS, we make it easy to get accurate, competitive pricing for temporary site services—anywhere in the United States. Whether you're quoting for a job in your backyard or across the country, our pricing tools and processes are designed to deliver confidence, speed, and fairness.

Two Powerful Pricing Approaches

We use a dual-model approach to deliver consistent and competitive pricing:

1. Statistical Model (Data-Driven)

Backed by over 15 years of nationwide data, our pricing engine leverages historical records to estimate the market rate for portable toilets, roll-off dumpsters, and other common services in any ZIP code. This approach accounts for regional cost differences, seasonal trends, and service frequency.

2. Relationship-Based Model (Partner-Driven)

We've built a nationwide network of vetted, insured service providers—many of whom we've worked with for years. For areas where we have negotiated partner rates, we base our pricing on their real-time availability and service costs, ensuring that pricing reflects local market dynamics and our long-standing relationships.

Beyond the Tool: Custom Quotes for Specialized Services

For services not included in our automated pricing tool—such as:

- Temporary fencing
- Front-load dumpsters
- Mobile offices
- Complex jobsite setups

...we have a dedicated procurement process. Our team:

- Contacts multiple vetted providers
- Gathers a minimum of two quotes, with a target average of three
- Ensures the selected price is competitive, reliable, and in line with expectations.

A Vetted, Trusted Network

All ZTERS service providers must:

- Be fully insured
- Have a history of successful performance
- Pass our internal vetting and compliance process

This ensures that our pricing isn't just competitive—it's also tied to quality you can trust.

A PARTNER IN GROWTH

If you're ready to expand into new offerings like portable toilets, storage containers, or temporary fencing, we provide remote training designed to equip you with the knowledge and tools to quote with confidence.

What the Training Covers:

- Service basics and product types
- Site requirements and best practices
- Pricing strategies and how to use our quoting tool
- Common pitfalls and how to avoid them
- Answering customer questions with confidence
- Real-world examples and use cases

Convenient & Flexible

- Delivered remotely, so you can learn from anywhere
- Scheduled around your availability
- Led by ZTERS experts with years of industry experience

Whether you're new to a service category or simply want a deeper understanding before offering it to your customers, our training ensures you're set up for success—from the first quote to final delivery.

EXPAND YOUR ROLL-OFF BUSINESS WITH REAL DATA

Roll-off dumpsters are the backbone of countless jobsites—from construction and demolition to cleanouts and remodels. The chances are, you're already offering them, but **what are competitors doing?**

In this section, we break down real pricing data across the U.S., including:

- Average rental rates by dumpster size (10, 20, 30, 40-yard)
- Price differences across states and regions
- Common add-on fees (tonnage charges, delivery, fuel surcharges)
- Trends and seasonal patterns to watch

Whether you're looking to quote roll-offs confidently in a new market or offer them for the first time, this data gives you the **clarity you need to say YES**—without the overhead or hassle. With ZTERS managing the backend logistics, you can add dumpsters to your offering instantly and keep that revenue in-house.

The demand is already there. Now you've got the data to say YES to it.

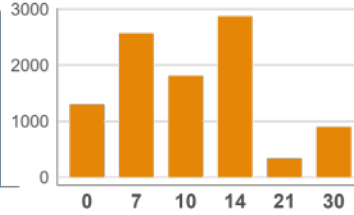
NATIONAL ROLL-OFF DATA

Avg. Standard Price



Price Growth: **+4.7% YoY**

Days Included



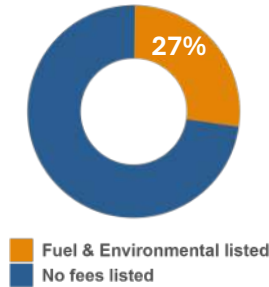
Roll-offs are on site an average of **24 days**

Avg. Delivery Charge

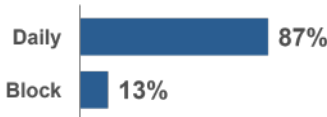


Vendors charge a delivery fee **33%** of the time

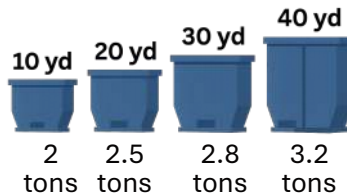
Fuel & Environmental Surcharge



Rental Type Prevalence



Tons Included in Base Price



Daily Rental Price

\$13

\$78 average ton rate

Vendors charge a flat rate **11%** of the time

10 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	SC	PG	DCP	DC	FE	DR	TR
AK	\$449	50%	0%	-	0%	\$13	\$137
AL	\$391	6%	36%	\$96	21%	\$11	\$59
AR	\$420	14%	20%	\$196	17%	\$12	\$62
AZ	\$451	6%	64%	\$132	5%	\$20	\$61
CA	\$544	5%	23%	\$133	14%	\$18	\$85
CO	\$435	9%	30%	\$146	27%	\$21	\$76
CT	\$441	10%	21%	\$100	14%	\$9	\$125
DE	\$409	26%	0%	-	25%	\$10	\$89
FL	\$376	2%	17%	\$157	23%	\$17	\$73
GA	\$351	1%	32%	\$95	22%	\$14	\$68
HI	\$194	-29%	0%	-	0%	\$10	\$35
IA	\$298	2%	22%	\$122	16%	\$9	\$52
ID	\$265	145%	67%	\$38	33%	\$12	\$78
IL	\$434	7%	22%	\$103	27%	\$17	\$75
IN	\$408	4%	32%	\$84	30%	\$14	\$64
KS	\$351	13%	50%	\$186	0%	\$44	\$57
KY	\$376	5%	12%	\$125	6%	\$13	\$64
LA	\$375	6%	56%	\$134	0%	\$6	\$54
MA	\$427	-1%	5%	\$61	59%	\$7	\$191
MD	\$434	3%	17%	\$178	22%	\$7	\$96
ME	\$498	9%	0%	-	8%	\$8	\$125
MI	\$444	4%	16%	\$121	19%	\$19	\$53
MN	\$450	8%	13%	\$86	30%	\$15	\$91
MO	\$394	10%	26%	\$100	13%	\$11	\$69
MS	\$475	10%	25%	\$155	25%	\$18	\$52

10 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	SC	PG	DCP	DC	FE	DR	TR
MT	\$242	38%	29%	\$162	0%	\$7	\$33
NC	\$329	8%	44%	\$106	47%	\$8	\$62
ND	\$367	33%	80%	\$116	60%	\$15	\$80
NE	\$308	36%	47%	\$157	12%	\$10	\$56
NH	\$431	0%	5%	\$102	29%	\$14	\$140
NJ	\$487	-12%	0%	-	90%	\$26	\$114
NM	\$397	12%	45%	\$318	14%	\$46	\$51
NV	\$464	11%	27%	\$84	7%	\$32	\$78
NY	\$428	2%	11%	\$100	28%	\$12	\$106
OH	\$373	6%	17%	\$87	25%	\$13	\$56
OK	\$421	10%	14%	\$176	11%	\$7	\$52
OR	\$354	11%	33%	\$67	28%	\$10	\$99
PA	\$421	3%	9%	\$84	20%	\$15	\$87
PR	\$400	5%	100%	\$165	100%	\$13	\$78
RI	\$395	4%	0%	-	0%	\$5	\$135
SC	\$356	3%	52%	\$129	28%	\$8	\$62
SD	\$428	10%	25%	\$178	0%	\$33	\$33
TN	\$366	5%	38%	\$142	9%	\$9	\$61
TX	\$422	1%	25%	\$103	27%	\$12	\$67
UT	\$350	22%	64%	\$140	36%	\$9	\$41
VA	\$466	13%	22%	\$191	20%	\$9	\$67
VT	\$655	17%	0%	-	33%	\$10	\$160
WA	\$299	5%	41%	\$85	66%	\$8	\$124
WI	\$403	6%	19%	\$96	30%	\$10	\$72

20 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	SC	PG	DCP	DC	FE	DR	TR
AK	\$440	6%	50%	\$165	50%	-	\$114
AL	\$434	6%	40%	\$129	13%	\$18	\$54
AR	\$474	5%	35%	\$134	57%	\$11	\$63
AZ	\$491	9%	42%	\$155	13%	\$15	\$56
CA	\$573	4%	17%	\$131	12%	\$23	\$98
CO	\$492	6%	19%	\$160	16%	\$20	\$78
CT	\$653	5%	11%	\$150	39%	\$10	\$128
DC	\$525	1%	100%	\$150	0%	\$10	\$85
DE	\$464	14%	20%	\$75	0%	\$19	\$89
FL	\$445	4%	24%	\$134	21%	\$15	\$70
GA	\$425	6%	33%	\$117	12%	\$10	\$64
IA	\$363	7%	24%	\$127	20%	\$9	\$60
ID	\$406	15%	38%	\$111	7%	\$12	\$63
IL	\$509	4%	27%	\$107	21%	\$11	\$74
IN	\$463	3%	23%	\$93	31%	\$11	\$64
KS	\$420	6%	53%	\$157	10%	\$10	\$59
KY	\$452	5%	26%	\$151	23%	\$9	\$61
LA	\$508	6%	46%	\$149	14%	\$7	\$72
MA	\$656	4%	13%	\$105	19%	\$8	\$178
MD	\$464	6%	13%	\$116	3%	\$10	\$95
ME	\$538	9%	15%	\$207	5%	\$7	\$136
MI	\$533	5%	19%	\$124	30%	\$14	\$64
MN	\$542	6%	11%	\$166	24%	\$15	\$95
MO	\$500	6%	19%	\$102	11%	\$12	\$73
MS	\$472	5%	59%	\$120	28%	\$7	\$50

20 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	SC	PG	DCP	DC	FE	DR	TR
MT	\$581	15%	63%	\$287	25%	\$8	\$54
NC	\$398	8%	56%	\$108	37%	\$9	\$67
ND	\$520	12%	56%	\$379	75%	\$13	\$56
NE	\$361	6%	19%	\$138	26%	\$9	\$60
NH	\$592	7%	10%	\$125	55%	\$11	\$163
NJ	\$491	-5%	2%	\$100	98%	\$20	\$106
NM	\$618	14%	51%	\$199	21%	\$6	\$49
NV	\$459	7%	29%	\$107	7%	\$18	\$76
NY	\$508	1%	29%	\$77	37%	\$12	\$106
OH	\$454	2%	17%	\$125	22%	\$15	\$63
OK	\$484	5%	30%	\$121	2%	\$6	\$53
OR	\$379	8%	43%	\$81	27%	\$10	\$137
PA	\$484	4%	14%	\$84	21%	\$14	\$85
RI	\$612	5%	0%	-	25%	\$5	\$135
SC	\$421	4%	35%	\$128	22%	\$8	\$58
SD	\$284	-2%	50%	\$138	25%	\$9	\$48
TN	\$427	7%	47%	\$174	17%	\$10	\$74
TX	\$527	5%	32%	\$122	29%	\$11	\$71
UT	\$416	11%	50%	\$137	18%	\$10	\$48
VA	\$475	7%	38%	\$177	32%	\$9	\$77
VT	\$770	17%	20%	\$133	40%	\$12	\$163
WA	\$324	10%	58%	\$94	58%	\$8	\$132
WI	\$448	4%	35%	\$107	38%	\$12	\$72
WV	\$502	10%	48%	\$232	52%	\$12	\$60
WY	\$297	-6%	45%	\$142	36%	\$37	\$97

30 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	ST	PG	DCP	DC	FE	DR	TR
AL	\$877	13%	38%	\$144	19%	\$27	\$48
AR	\$698	6%	37%	\$136	43%	\$9	\$62
AZ	\$677	10%	55%	\$102	13%	\$20	\$61
CA	\$838	5%	13%	\$140	11%	\$25	\$98
CO	\$668	8%	15%	\$209	32%	\$30	\$71
CT	\$736	5%	16%	\$107	51%	\$13	\$125
DC	\$733	14%	0%	-	0%	\$8	\$88
DE	\$585	2%	22%	\$75	11%	\$18	\$103
FL	\$655	3%	28%	\$139	34%	\$13	\$74
GA	\$574	5%	24%	\$129	23%	\$10	\$68
IA	\$547	4%	28%	\$94	31%	\$7	\$56
ID	\$575	7%	55%	\$108	23%	\$5	\$57
IL	\$655	6%	22%	\$117	23%	\$11	\$75
IN	\$626	6%	38%	\$88	40%	\$9	\$60
KS	\$686	4%	59%	\$206	4%	\$15	\$61
KY	\$632	7%	30%	\$140	18%	\$9	\$60
LA	\$729	7%	62%	\$169	18%	\$7	\$60
MA	\$925	7%	5%	\$118	22%	\$8	\$182
MD	\$616	2%	28%	\$123	30%	\$8	\$101
ME	\$980	7%	31%	\$198	29%	\$9	\$138
MI	\$661	5%	20%	\$124	21%	\$22	\$57
MN	\$721	5%	12%	\$109	41%	\$16	\$95
MO	\$635	7%	31%	\$162	19%	\$11	\$70
MS	\$763	7%	62%	\$146	16%	\$11	\$51
MT	\$904	23%	55%	\$300	18%	\$9	\$43

30 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	ST	PG	DCP	DC	FE	DR	TR
NC	\$620	5%	47%	\$102	45%	\$11	\$69
ND	\$892	8%	43%	\$412	70%	\$10	\$82
NE	\$706	9%	18%	\$153	33%	\$12	\$69
NH	\$875	6%	13%	\$150	53%	\$17	\$154
NJ	\$761	8%	0%	-	93%	\$23	\$119
NM	\$613	4%	21%	\$233	27%	\$14	\$47
NV	\$681	1%	29%	\$202	23%	\$13	\$67
NY	\$794	3%	22%	\$114	39%	\$12	\$115
OH	\$618	4%	29%	\$94	23%	\$12	\$57
OK	\$594	4%	33%	\$127	7%	\$7	\$56
OR	\$766	5%	54%	\$66	43%	\$9	\$132
PA	\$671	3%	15%	\$90	20%	\$12	\$89
RI	\$818	8%	0%	-	32%	\$6	\$135
SC	\$562	4%	37%	\$138	23%	\$7	\$55
SD	\$820	14%	50%	\$195	10%	\$7	\$54
TN	\$681	6%	47%	\$154	25%	\$8	\$63
TX	\$699	4%	42%	\$136	32%	\$10	\$64
UT	\$637	12%	58%	\$128	23%	\$11	\$46
VA	\$628	5%	53%	\$156	33%	\$8	\$70
VT	\$1146	2%	27%	\$190	18%	\$12	\$153
WA	\$828	3%	44%	\$107	63%	\$10	\$131
WI	\$682	6%	28%	\$116	40%	\$13	\$68
WV	\$930	7%	71%	\$215	71%	\$13	\$61
WY	\$814	7%	53%	\$214	44%	\$10	\$79

40 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	SC	PG	DCP	DC	FE	DR	TR
AL	\$1,016	39%	65%	\$221	32%	\$15	\$57
AR	\$833	10%	50%	\$153	54%	\$22	\$58
AZ	\$702	7%	57%	\$134	19%	\$20	\$55
CA	\$913	5%	27%	\$127	13%	\$20	\$92
CO	\$737	12%	24%	\$205	20%	\$16	\$68
CT	\$1,370	21%	0%	-	50%	\$10	\$175
DC	\$750	-10%	0%	-	0%	\$5	\$95
DE	\$867	-7%	100%	\$106	25%	\$13	\$104
FL	\$782	5%	33%	\$151	22%	\$16	\$72
GA	\$704	6%	35%	\$135	20%	\$10	\$68
HI	\$919	-3%	0%	-	0%	\$20	\$84
IA	\$670	7%	24%	\$150	14%	\$9	\$54
ID	\$845	14%	54%	\$258	8%	\$3	\$79
IL	\$862	8%	43%	\$159	20%	\$11	\$66
IN	\$708	6%	25%	\$99	29%	\$10	\$58
KS	\$771	14%	60%	\$228	6%	\$9	\$53
KY	\$752	3%	42%	\$155	42%	\$10	\$54
LA	\$781	23%	75%	\$145	15%	\$7	\$47
MA	\$1,066	3%	0%	-	10%	\$6	\$171
MD	\$792	14%	10%	\$180	0%	\$5	\$87
ME	\$1,114	29%	33%	\$146	19%	\$13	\$128
MI	\$789	4%	20%	\$217	16%	\$20	\$51
MN	\$826	12%	17%	\$161	7%	\$14	\$101
MO	\$770	10%	37%	\$126	23%	\$10	\$62
MS	\$735	5%	55%	\$115	5%	\$10	\$37

40 YARD ROLL-OFF DATA

SC – Standard Charge • PG – Price Growth (YoY) DCP – Delivery Charge % • DC – Delivery Fee (\$) FE – Fuel/Env. Surcharge % • DR – Daily Rate (\$) TR – Ton Rate (\$)

	SC	PG	DCP	DC	FE	DR	TR
MT	\$740	70%	86%	\$129	0%	\$4	\$73
NC	\$747	7%	48%	\$121	48%	\$9	\$64
NE	\$722	23%	25%	\$125	25%	\$12	\$54
NH	\$949	5%	0%	-	29%	\$9	\$158
NJ	\$1,197	14%	9%	\$150	100%	\$30	\$127
NM	\$693	10%	38%	\$250	32%	\$16	\$48
NV	\$596	6%	11%	\$113	4%	\$18	\$78
NY	\$977	7%	16%	\$153	19%	\$11	\$111
OH	\$742	1%	17%	\$90	14%	\$11	\$54
OK	\$675	5%	13%	\$100	2%	\$8	\$57
OR	\$1,128	6%	66%	\$88	53%	\$9	\$149
PA	\$845	7%	22%	\$82	29%	\$16	\$86
PR	\$1,195	17%	100%	\$230	100%	\$13	\$60
RI	\$915	5%	0%	-	0%	\$5	\$135
SC	\$716	8%	21%	\$97	16%	\$6	\$54
SD	\$988	67%	0%	-	0%	\$13	\$0
TN	\$888	12%	82%	\$170	37%	\$10	\$67
TX	\$797	5%	52%	\$127	30%	\$12	\$61
UT	\$754	25%	65%	\$92	60%	\$12	\$56
VA	\$753	9%	74%	\$185	7%	\$7	\$57
WA	\$1,027	3%	45%	\$83	59%	\$8	\$130
WI	\$822	7%	33%	\$133	42%	\$7	\$67
WV	\$972	15%	77%	\$197	69%	\$11	\$60

GROW YOUR TOILET BUSINESS WITH CONFIDENCE

Portable toilets are essential on nearly every jobsite and at events of all sizes. Whether for construction crews, festivalgoers, or disaster response, demand is steady—and competition is tight.

In this section, we provide nationwide pricing insights, including:

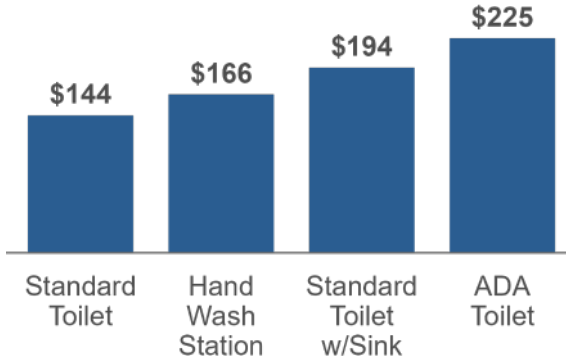
- Average rental rates by toilet type (standard, ADA, with sink)
- State-by-state delivery charges and fuel surcharges
- Prevalence of add-on fees and service frequency
- Regional differences and emerging pricing trends

Use this data to quote competitively, identify margin opportunities, and meet customer needs without second-guessing your pricing. ZTERS handles logistics and vendor coordination, so you can scale your offerings without added complexity.

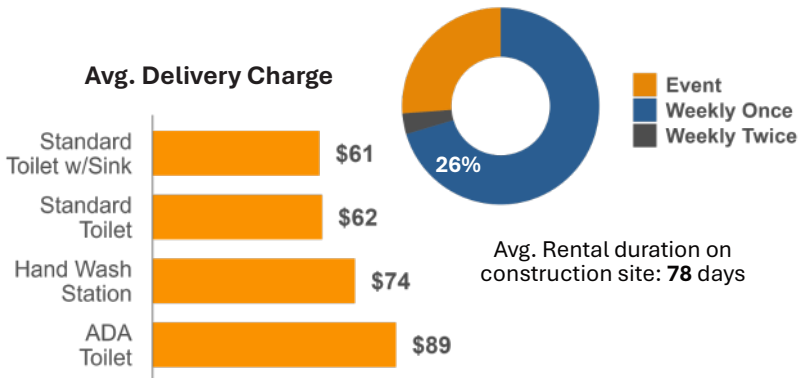
The need is universal. This data helps you own it.

NATIONAL TOILET DATA

Avg. Price by Product



Typical Frequency of Service



60% Prevalence

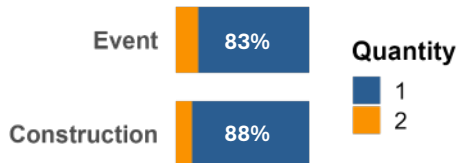
Removal charge added **9%** of the time

Typical Quantity on Site

Fuel & Environmental Surcharges

23%

Prevalence



STANDARD TOILET DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % •
DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
AK	\$209	1%	67%	\$38	67%
AL	\$146	6%	30%	\$74	8%
AR	\$127	3%	28%	\$66	32%
AZ	\$147	8%	73%	\$64	20%
CA	\$148	6%	82%	\$78	12%
CO	\$160	4%	74%	\$54	43%
CT	\$176	8%	35%	\$41	8%
DC	\$164	1%	38%	\$27	38%
DE	\$151	8%	38%	\$36	21%
FL	\$127	6%	63%	\$53	17%
GA	\$127	5%	55%	\$48	21%
HI	\$373	55%	75%	\$326	0%
IA	\$134	5%	56%	\$55	14%
ID	\$147	8%	62%	\$45	28%
IL	\$157	8%	68%	\$60	45%
IN	\$144	6%	61%	\$64	51%
KS	\$143	6%	76%	\$73	16%
KY	\$131	4%	56%	\$65	9%
LA	\$143	11%	79%	\$68	29%
MA	\$167	8%	63%	\$58	17%
MD	\$162	9%	42%	\$51	21%
ME	\$169	6%	8%	\$75	2%
MI	\$160	6%	28%	\$75	9%
MN	\$178	8%	59%	\$63	9%
MO	\$134	6%	70%	\$61	13%

STANDARD TOILET DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % • DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
MS	\$134	7%	44%	\$52	8%
MT	\$169	12%	37%	\$87	13%
NC	\$127	8%	53%	\$44	14%
ND	\$279	5%	58%	\$124	4%
NE	\$174	8%	48%	\$44	8%
NH	\$169	9%	69%	\$32	18%
NJ	\$147	4%	29%	\$65	52%
NM	\$182	6%	50%	\$131	12%
NV	\$182	10%	78%	\$147	16%
NY	\$149	4%	58%	\$46	28%
OH	\$147	6%	91%	\$56	73%
OK	\$129	3%	76%	\$81	13%
OR	\$167	12%	81%	\$62	12%
PA	\$148	6%	45%	\$63	30%
RI	\$167	9%	0%	-	8%
SC	\$120	5%	49%	\$36	24%
SD	\$232	7%	76%	\$115	8%
TN	\$133	7%	58%	\$67	19%
TX	\$134	4%	81%	\$57	34%
UT	\$165	8%	79%	\$83	7%
VA	\$135	6%	62%	\$50	39%
VT	\$155	5%	22%	\$78	2%
WA	\$163	10%	82%	\$82	15%
WI	\$165	5%	45%	\$65	34%
WV	\$146	5%	57%	\$61	29%

STANDARD TOILET W/SINK DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % •
DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
AL	\$183	20%	33%	\$48	17%
AR	\$383	39%	0%	-	40%
AZ	\$208	11%	68%	\$56	11%
CA	\$183	4%	82%	\$64	15%
CO	\$227	8%	77%	\$67	54%
CT	\$272	28%	58%	\$32	50%
DE	\$185	-9%	0%	-	0%
FL	\$207	6%	60%	\$66	2%
GA	\$186	15%	49%	\$48	17%
IA	\$258	29%	100%	\$48	0%
ID	\$155	5%	100%	\$120	0%
IL	\$249	6%	35%	\$69	20%
IN	\$246	11%	33%	\$54	33%
KS	\$240	5%	100%	\$50	0%
KY	\$158	17%	33%	\$50	67%
LA	\$242	52%	33%	\$25	0%
MA	\$246	18%	42%	\$55	8%
MD	\$218	11%	0%	-	0%
MI	\$201	2%	33%	\$84	10%
MN	\$264	34%	40%	\$116	0%
MO	\$167	14%	33%	\$25	0%

STANDARD TOILET W/SINK DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % • DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
MS	\$193	40%	67%	\$38	0%
MT	\$150	-12%	100%	\$25	0%
NC	\$184	7%	34%	\$23	10%
ND	\$755	5%	0%	-	0%
NH	\$235	8%	0%	-	0%
NJ	\$218	12%	27%	\$58	27%
NM	\$230	27%	0%	-	0%
NV	\$297	14%	93%	\$71	10%
NY	\$230	1%	47%	\$47	19%
OH	\$217	11%	80%	\$52	60%
OR	\$234	22%	71%	\$122	0%
PA	\$241	8%	23%	\$61	40%
RI	\$195	9%	0%	-	0%
SC	\$224	13%	50%	\$75	0%
TN	\$204	5%	58%	\$48	17%
TX	\$227	18%	81%	\$69	39%
UT	\$215	5%	100%	\$120	0%
VA	\$177	11%	60%	\$40	43%
VT	\$115	5%	0%	-	0%
WA	\$212	13%	71%	\$84	19%
WI	\$190	-8%	33%	\$58	25%

HANDWASH STATION DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % • DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
AL	\$186	6%	22%	\$67	6%
AR	\$148	3%	14%	\$40	42%
AZ	\$163	9%	33%	\$85	15%
CA	\$149	10%	49%	\$80	13%
CO	\$166	10%	49%	\$60	39%
CT	\$158	18%	23%	\$45	0%
DC	\$157	1%	0%	-	20%
DE	\$204	9%	0%	-	0%
FL	\$149	4%	28%	\$62	18%
GA	\$162	-1%	16%	\$56	19%
HI	\$349	52%	50%	\$332	0%
IA	\$141	15%	39%	\$57	9%
ID	\$124	14%	31%	\$42	8%
IL	\$169	13%	27%	\$61	27%
IN	\$163	6%	29%	\$82	36%
KS	\$140	8%	35%	\$59	14%
KY	\$126	-2%	17%	\$66	2%
LA	\$180	12%	31%	\$73	26%
MA	\$160	-7%	26%	\$58	22%
MD	\$177	8%	25%	\$59	0%
ME	\$173	18%	0%	-	0%
MI	\$236	5%	10%	\$70	3%
MN	\$142	12%	43%	\$58	13%
MO	\$134	6%	22%	\$57	8%
MS	\$174	8%	20%	\$58	7%

HANDWASH STATION DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % • DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
MT	\$125	117%	17%	\$36	0%
NC	\$182	16%	35%	\$63	15%
ND	\$281	16%	17%	\$45	17%
NE	\$159	21%	17%	\$60	0%
NH	\$180	19%	20%	\$300	0%
NJ	\$198	3%	13%	\$40	6%
NM	\$183	13%	12%	\$85	10%
NV	\$217	4%	44%	\$94	5%
NY	\$148	4%	24%	\$50	20%
OH	\$176	12%	36%	\$53	48%
OK	\$155	6%	25%	\$52	25%
OR	\$186	16%	22%	\$58	8%
PA	\$176	4%	19%	\$61	13%
PR	\$165	32%	0%	-	0%
SC	\$148	4%	17%	\$24	32%
SD	\$110	43%	0%	-	0%
TN	\$165	10%	24%	\$69	22%
TX	\$162	10%	37%	\$57	27%
UT	\$209	9%	41%	\$116	5%
VA	\$149	4%	26%	\$140	24%
VT	\$153	116%	0%	-	0%
WA	\$179	12%	27%	\$70	10%
WI	\$198	25%	21%	\$64	38%
WV	\$155	11%	17%	\$46	20%

ADA TOILET DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % •
 DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
AK	\$225	-5%	100%	\$150	0%
AL	\$198	12%	29%	\$70	14%
AR	\$212	15%	21%	\$105	21%
AZ	\$247	2%	25%	\$61	13%
CA	\$225	9%	53%	\$136	13%
CO	\$233	12%	60%	\$71	36%
CT	\$226	9%	50%	\$36	38%
DC	\$185	3%	100%	\$25	100%
DE	\$258	29%	100%	\$50	0%
FL	\$214	5%	36%	\$73	11%
GA	\$196	5%	29%	\$83	10%
HI	\$314	40%	0%	-	0%
IA	\$221	14%	33%	\$92	0%
ID	\$269	6%	40%	\$154	10%
IL	\$283	9%	27%	\$69	18%
IN	\$229	7%	64%	\$73	43%
KS	\$221	9%	47%	\$72	0%
KY	\$173	3%	47%	\$64	16%
LA	\$200	15%	18%	\$84	14%
MA	\$254	6%	30%	\$52	9%
MD	\$256	20%	33%	\$104	14%
ME	\$229	7%	0%	-	0%
MI	\$241	3%	24%	\$88	5%

ADA TOILET DATA

SC – Standard Charge (\$) • PG – Price Growth (YoY) • DCP – Delivery % • DC – Delivery Fee (\$) • FE – Fuel/Env. Surcharge %

	SC	PG	DCP	DC	FE
MN	\$258	9%	40%	\$60	8%
MS	\$193	12%	40%	\$62	20%
MT	\$206	-1%	75%	\$25	25%
NC	\$204	11%	30%	\$53	14%
ND	\$218	-	50%	\$45	50%
NE	\$162	26%	50%	\$55	0%
NH	\$232	16%	50%	\$82	30%
NJ	\$279	8%	19%	\$38	14%
NM	\$205	12%	36%	\$136	0%
NV	\$274	13%	38%	\$89	0%
NY	\$239	0%	36%	\$40	32%
OH	\$239	10%	77%	\$63	64%
OK	\$165	1%	71%	\$96	29%
OR	\$273	7%	19%	\$97	15%
PA	\$231	7%	26%	\$65	19%
SC	\$211	5%	60%	\$71	25%
SD	\$112	5%	0%	-	0%
TN	\$213	9%	30%	\$48	15%
TX	\$212	6%	51%	\$70	36%
UT	\$234	18%	17%	\$75	0%
VA	\$233	8%	36%	\$41	16%
VT	\$236	12%	0%	-	50%
WA	\$260	17%	50%	\$83	11%

LEVEL UP YOUR STORAGE CONTAINER RENTALS

Storage containers are in high demand across construction, retail, logistics, and disaster relief. They offer secure, flexible on-site storage—and now, you can offer them too.

This section includes actionable insights like:

- Average monthly rental rates by container size and region
- Delivery, pickup, and relocation fee trends
- Typical rental duration and usage patterns
- Factors influencing price variation across states

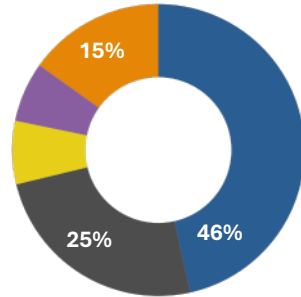
Whether you're adding storage containers for the first time or expanding into new geographies, this data removes the guesswork. With ZTERS managing fulfillment, you can meet storage needs fast—without investing in inventory or infrastructure.

Storage is space—and space is money. Now you can price it right.

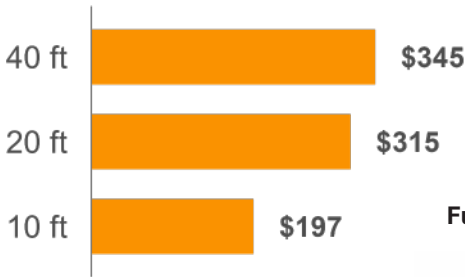
NATIONAL STORAGE CONTAINER DATA



Typical Time on Site



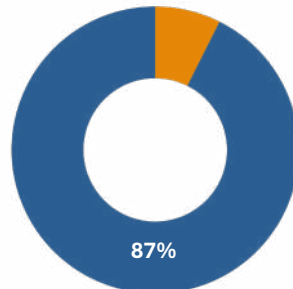
Avg. Delivery & Pickup Charges



Most storage containers stay on-site for 1-3 months

Delivery & pickup charges are common

Fuel & Environmental Surcharges



Fuel & Environmental charges are seen only 13% of the time



10 FT STORAGE CONTAINER DATA

MR – Avg. Monthly Rate (\$) • PG – Price Growth (YoY) • DPC – Delivery/
Pickup Charge (\$) • FE – Fuel/Env. Surcharge %

	MR	PG	DPC	FE
AL	\$68	10%	\$105	0%
AZ	\$82	8%	\$142	0%
CA	\$86	4%	\$136	0%
CO	\$80	8%	\$146	0%
CT	\$70	18%	\$98	0%
FL	\$85	2%	\$137	0%
GA	\$91	12%	\$204	0%
HI	\$150	10%	\$250	0%
IA	\$86	31%	\$180	25%
IL	\$97	-22%	\$253	0%
IN	\$90	1%	\$199	20%
KS	\$74	10%	\$163	0%
KY	\$93	10%	\$212	100%
MA	\$139	10%	\$50	0%
MN	\$78	20%	\$136	0%
MO	\$80	8%	\$192	0%

10 FT STORAGE CONTAINER DATA

MR – Avg. Monthly Rate (\$) • PG – Price Growth (YoY) • DPC – Delivery/
Pickup Charge (\$) • FE – Fuel/Env. Surcharge %

	MR	PG	DPC	FE
NC	\$98	-1%	\$221	0%
NE	\$93	10%	\$195	0%
NJ	\$135	10%	\$295	0%
NM	\$160	10%	\$90	0%
NV	\$79	-16%	\$104	0%
NY	\$92	16%	\$335	0%
OH	\$103	6%	\$199	0%
OK	\$98	79%	\$175	50%
OR	\$78	-14%	\$165	0%
TN	\$75	-10%	\$123	0%
TX	\$91	8%	\$182	10%
UT	\$78	18%	\$133	0%
VA	\$120	10%	\$310	0%
WA	\$107	7%	\$209	0%
WI	\$96	10%	\$157	0%

20 FT STORAGE CONTAINER DATA

MR – Avg. Monthly Rate (\$) • PG – Price Growth (YoY) • DPC – Delivery/
Pickup Charge (\$) • FE – Fuel/Env. Surcharge %

	MR	PG	DPC	FE
AL	\$176	17%	\$343	8%
AR	\$158	-1%	\$299	23%
AZ	\$105	6%	\$245	3%
CA	\$102	3%	\$192	2%
CO	\$101	9%	\$382	9%
CT	\$340	125%	\$594	0%
DE	\$129	40%	\$282	0%
FL	\$163	12%	\$311	5%
GA	\$151	18%	\$302	7%
IA	\$138	2%	\$354	29%
ID	\$137	44%	\$242	0%
IL	\$143	13%	\$329	0%
IN	\$177	25%	\$327	6%
KS	\$160	31%	\$285	0%
KY	\$154	21%	\$348	8%
LA	\$170	20%	\$270	4%
MA	\$154	21%	\$281	0%
MD	\$182	20%	\$409	0%
ME	\$102	2%	\$357	0%
MI	\$181	18%	\$368	0%
MN	\$122	8%	\$175	0%
MO	\$147	26%	\$271	8%
MS	\$221	21%	\$788	13%
MT	\$194	4%	\$115	0%

20 FT STORAGE CONTAINER DATA

MR – Avg. Monthly Rate (\$) • PG – Price Growth (YoY) • DPC – Delivery/
Pickup Charge (\$) • FE – Fuel/Env. Surcharge %

	MR	PG	DPC	FE
NC	\$150	14%	\$308	10%
ND	\$101	-28%	\$267	0%
NE	\$111	-4%	\$434	0%
NJ	\$320	58%	\$609	0%
NM	\$179	32%	\$468	0%
NV	\$135	5%	\$191	19%
NY	\$166	8%	\$348	9%
OH	\$116	5%	\$305	6%
OK	\$137	6%	\$288	13%
OR	\$131	5%	\$221	0%
PA	\$143	11%	\$322	0%
RI	\$95	10%	\$120	100%
SC	\$162	23%	\$304	12%
SD	\$137	14%	\$179	0%
TN	\$150	11%	\$270	19%
TX	\$139	12%	\$269	3%
UT	\$166	22%	\$299	0%
VA	\$152	10%	\$386	14%
WA	\$117	3%	\$214	4%
WI	\$127	8%	\$286	7%
WV	\$125	10%	\$431	25%
WY	\$101	12%	\$368	0%

40 FT STORAGE CONTAINER DATA

MR – Avg. Monthly Rate (\$) • PG – Price Growth (YoY) • DPC – Delivery/
Pickup Charge (\$) • FE – Fuel/Env. Surcharge %

	MR	PG	DPC	FE
AL	\$194	33%	\$307	16%
AR	\$222	6%	\$251	64%
AZ	\$190	17%	\$239	5%
CA	\$140	6%	\$234	1%
CO	\$135	5%	\$305	10%
FL	\$204	7%	\$415	2%
GA	\$203	9%	\$395	0%
HI	\$350	10%	\$635	0%
IA	\$163	0%	\$286	88%
ID	\$269	61%	\$807	0%
IL	\$186	5%	\$287	0%
IN	\$182	22%	\$409	0%
KS	\$214	14%	\$476	21%
KY	\$149	12%	\$370	13%
LA	\$215	25%	\$373	4%
MA	\$260	83%	\$902	0%
MD	\$426	225%	\$496	0%
ME	\$156	5%	\$663	0%
MI	\$229	42%	\$393	0%
MN	\$147	6%	\$438	0%
MO	\$170	9%	\$357	6%
MS	\$221	11%	\$485	29%
MT	\$190	2%	\$894	0%
NC	\$232	14%	\$418	27%

40 FT STORAGE CONTAINER DATA

MR – Avg. Monthly Rate (\$) • PG – Price Growth (YoY) • DPC – Delivery/
Pickup Charge (\$) • FE – Fuel/Env. Surcharge %

	MR	PG	DPC	FE
ND	\$196	18%	\$464	0%
NE	\$268	6%	\$329	0%
NJ	\$196	48%	\$424	0%
NM	\$469	41%	\$650	21%
NV	\$191	-2%	\$275	5%
NY	\$291	36%	\$556	0%
OH	\$176	12%	\$293	0%
OK	\$191	18%	\$312	12%
OR	\$163	6%	\$554	22%
PA	\$417	75%	\$430	0%
PR	\$600	10%	\$256	0%
RI	\$140	10%	\$200	0%
SC	\$219	20%	\$352	8%
SD	\$157	1%	\$928	0%
TN	\$156	22%	\$269	0%
TX	\$189	9%	\$341	5%
UT	\$162	15%	\$123	14%
VA	\$198	16%	\$530	57%
WA	\$156	13%	\$268	8%
WI	\$214	34%	\$315	0%
WV	\$149	10%	\$250	0%
WY	\$202	4%	\$561	10%

- **ACCESS NATIONAL & STATE PRICING DATA FOR DUMPSTERS, TOILETS, & STORAGE CONTAINERS**
- **IDENTIFY MARKET OPPORTUNITIES & PRICE SERVICES WITH CONFIDENCE**
- **EXPAND YOUR SERVICE OFFERINGS WITHOUT ADDITIONAL EQUIPMENT, STAFF, OR RISK**

832-698-2203

